# Use of Symmetries in Economics

Vladik Kreinovich<sup>1</sup>, Olga Kosheleva<sup>1</sup>, Nguyen Ngoc Thach<sup>2</sup>, and Nguyen Duc Trung<sup>2</sup>

<sup>1</sup>University of Texas at El Paso, El Paso, Texas 79968, USA olgak@utep.edu, vladik@utep.edu

<sup>2</sup>Banking University of Ho Chi Minh City Ho Chi Minh City, Vietnam, Thachnn@buh.edu.vn Symmetries Play a . . . Scaling Shift Additivity How Utility u Depends Probabilistic Choice Decision Making . . . Taking Future Effects... Home Page **>>** Page 1 of 19 Go Back Full Screen Close Quit

How Do People Make...

#### 1. A Brief Overview

- Many semi-heuristic econometric formulas can be derived from the natural symmetry requirements.
- The list of such formulas includes many famous formulas provided by Nobel-prize winners, such as:
  - Hurwicz optimism-pessimism criterion for decision making under uncertainty,
  - McFadden's formula for probabilistic decision making,
  - Nash's formula for bargaining solution.
- It also includes Cobb-Douglas formula for production, gravity model for trade, etc.



#### 2. How Do People Make Predictions?

- How do people make predictions? How did people know that the Sun will rise in the morning?
- Because in the past, the sun was always rising.
- In all these cases, to make a prediction, we look at similar situations in the past.
- We then make predictions based on what happened in such situations.
- Some predictions are more complicated than that they are based on using physical laws.
- But how do we know that a law e.g., Ohm's law is valid?
- Because in several previous similar situations, this formula was true.



#### 3. How to Describe This Idea in Precise Terms?

- We can shift or rotate the lab, Ohm's law will not change.
- In general, we have some phenomenon p depending on the situation s.
- We replace the original situation s by the changed situation T(s).
- Invariance means that the phenomenon remains the same after the change: p(T(s)) = p(s).
- A particular case of an invariance is when we have, e.g., a spherically symmetric object.
- If we rotate this object, it will remain the same this is exactly what symmetry means in geometry.
- Because of this example, physicists call each invariance symmetry.



# 4. Symmetries Play a Fundamental Role in Physics

- In the past, physical theories e.g., Newton's mechanics were formulated in terms of diff. eq.
- Nowadays theories are usually formulated in terms of their symmetries, and equations can be derived.
- Traditional physical equations can also be derived from their symmetries.
- Predictions in economics are also based on similarity.
- So, let us see if we can derive economic equations from the corresponding symmetries.



# 5. Scaling

- Physical equations like Ohm's law  $V = I \cdot R$  deal with numerical values of different physical quantities.
- $\bullet$  These numerical values depend on the measuring unit.
- If we replace the original measuring unit with a  $\lambda$  times smaller one, then  $x \to x' = \lambda \cdot x$ .
- Fundamental equations y = f(x) should not change if we change the measuring unit (e.g., dollars or pesos).
- We can't require  $f(\lambda \cdot x) = f(x)$ , then f(x) = const.
- We can require that for each  $\lambda$ , there is a  $C(\lambda)$  s.t. if y = f(x), then y' = f(x'), where  $y' = C(\lambda) \cdot y$ .
- For continuous f(x), this implies  $f(x) = A \cdot x^c$ .
- The requirement  $y = f(x_1, ..., x_n) \Rightarrow y' = f(x'_1, ..., x'_n)$ , where  $x'_i = \lambda_i \cdot x_i$  and  $y' = C(\lambda_1, ...) \cdot y$ , implies  $f = A \cdot x_1^{c_1} \cdot ... \cdot x_n^{c_n}.$



#### 6. Shift

- For some quantities (e.g., time or temperature), the numerical value also depends on the starting point.
- If we replace the original starting point measuring unit with an earlier one, we get  $x' = x + x_0$ .
- Fundamental equations y = f(x) should not change if we change the starting point.
- Example: salary itself? salary + social benefits?
- It's reasonable to require that for each  $x_0$ , there is a  $C(x_0)$  s.t.  $y = f(x) \Rightarrow y' = f(x')$ , with  $y' \stackrel{\text{def}}{=} C(\lambda) \cdot y$ .
- For continuous f(x), this implies  $f(x) = A \cdot \exp(c \cdot x)$ .



- How trade y depends on the GDP x: y = f(x)?
- We can apply f(x) to the whole country's GDP, or to regions whose GDPs are x' and x'': x = x' + x''.
- The result should be the same:

$$f(x' + x'') = f(x') + f(x'').$$

- For continuous f(x), this implies  $f(x) = c \cdot x$ .
- In multi-D case, we have  $f(x'_1 + x''_1, ..., x'_n + x''_n) = f(x'_1, ..., x'_n) + f(x''_1, ..., x''_n)$ .
- This implies that  $f(x_1, \ldots, x_n) = c_1 \cdot x_1 + \ldots + c_n \cdot x_n$ .

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### 8. How Can We Describe Human Preferences?

- We select a very good alternative  $A_+$  and a very bad alternative  $A_-$ .
- For each  $p \in [0, 1]$ , L(p) is a lottery in which we get  $A_+$  with probability p, else  $A_-$ .
- For each realistic alternative A, it is better than  $L(0) = A_{-}$  and worse than  $L(1) = A_{+}$ : L(0) < A < L(1).
- Of course, if L(p) < A and p' < p, then L(p') < A. Similarly, if A < L(p) and p < p', then A < L(p').
- Thus, one can show that there exists a threshold value  $u(A) = \sup\{p : L(p) < A\}$  (called *utility*) such that:
  - for p < u(A), we have L(p) < A, and
  - for p > u(A), we have A < L(p).
- The alternative A is equivalent to the lottery L(u(A)), in the sense that  $L(u-\varepsilon) < A < L(u+\varepsilon)$  for all  $\varepsilon > 0$ .



# 9. What If We Select Different $A_{+}$ and $A_{-}$ ?

- Let us consider the case when  $A'_{-} < A_{-} < A_{+} < A'_{+}$ .
- Then,  $A \sim L(u(A))$ , i.e.,  $A_+$  with prob. u(A) else  $A_-$ .
- $A_+ \sim L'(u'(A_+))$ , i.e.,  $A'_+$  with prob.  $u'(A_+)$  else  $A'_-$ .
- $A_- \sim L'(u'(A_-))$ , i.e.,  $A'_+$  with prob.  $u'(A_-)$  else  $A'_-$ .
- Thus, A is equivalent to a 2-step lottery in which we get  $A'_{+}$  with probability

$$u'(A) = u(A) \cdot u'(A_{+}) + (1 - u(A)) \cdot u'(A_{-}).$$

- Otherwise, we get  $A'_{-}$ .
- Thus, changing a pair follows the same formulas as when we change the starting point and the meas. unit.
- Laws should not depend on the choice of a pair.
- So, we get scale- and shift-invariance.

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#### 10. How Utility u Depends on Money m

- For money, there is a natural starting point corresponding to 0 amount: no savings and no debts.
- Let us select a utility function for which this 0-money situation corresponds to 0 utility.
- Once the starting point is thus fixed, the only remaining utility transformation is scaling  $u \to k \cdot u$ .
- The numerical amount of money depends on the choice of the monetary unit.
- It is reasonable to require that the formula u(m) does not change if we simply change the monetary unit.
- This scale-invariance leads to the power law  $u = A \cdot m^c$ .
- This is exactly what was experimentally observed, with  $c \approx 0.5$ .



#### 11. Probabilistic Choice

- If we repeatedly offer the same choice to a person, he/she may make different choices in diff. iterations.
- The probability p(a) of selecting an alternative grows with utility:  $p(a) \sim f(u(a))$ .
- The condition  $\sum p(a) = 1$  implies p(a) = f(u(a))/C, where  $C = \sum f(u(a))$ .
- Utility is defined modulo shift.
- If we require that the probabilities do not change with shift, we get  $f(u + u_0) = C(u_0) \cdot f(u)$ .
- Thus,  $f(u) = A \cdot \exp(c \cdot u)$ .
- This is exactly the formula for which D. McFadden received his Nobel Prize in 2011.
- If we require scale-invariance, we get  $f(u) = A \cdot u^c$  which was also observed.

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- In practice, we often only know the bounds  $\underline{u}(a)$  and  $\overline{u}(a)$  on the utility u(a) of each alternative a.
- To make a decision under this uncertainty, we need to find an equivalent utility  $u_0(\underline{u}, \overline{u})$ .
- It's reasonable to require invariance:  $u_0(\underline{u}, \overline{u}) = u \Rightarrow$  $u_0(\underline{u} + \Delta u, \overline{u} + \Delta u) = u + \Delta u \text{ and } u_0(k \cdot \underline{u}, k \cdot \overline{u}) = k \cdot u.$
- For  $\alpha_H \stackrel{\text{def}}{=} u_0(0,1)$  this implies  $u_0(0, \overline{u} \underline{u}) = (\overline{u} \underline{u}) \cdot \alpha_H$  and  $u_0(\underline{u}, \overline{u}) = \underline{u} + (\overline{u} \underline{u}) \cdot \alpha_H$ .
- This is exactly the formula for which Leo Hurwicz received his Nobel prize.
- Thus, Hurwicz's formula can be derived from natural symmetries.



- An option of getting \$1 at time t is less valuable than getting \$1 right away.
- What is the price D(t) that a person should pay now for the option of getting \$1 at moment t?
- For any t and  $t_0$ , the value  $D(t + t_0)$  can be estimated as follows:
  - \$1 at moment  $t + t_0$  is worth D(t) at moment  $t_0$ ;
  - each dollar at moment  $t_0$  is worth  $D(t_0)$  now;
  - so we get  $D(t_0) \cdot D(t)$ .
- It is reasonable to require that this estimate also leads to  $D(t + t_0)$ :  $D(t + t_0) = D(t_0) \cdot D(t)$ .
- This is a particular case of shift-invariance, so  $D(t) = \exp(c \cdot t)$ .
- This is exactly the usual formula for discounting.

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- - The group may be unable to come to an agreement.
  - The resulting situation is known as the *status quo*.
  - We can shift each individual utility so that for the status quo solution, the utility of each participant is 0.
  - The only remaining symmetries are  $u_i \to u'_i = k_i \cdot u_i$ .
  - We want to combine n utilities  $u_1, \ldots, u_n$  into a single utility value  $u = f(u_1, \ldots, u_n)$ .
  - Scale-invariance  $\Rightarrow f(u_1, \dots, u_n) = A \cdot u_1^{c_1} \cdot \dots \cdot u_n^{c_n}$ .
  - It is also reasonable to require that the decision should not change if we simply rename the participants.
  - Thus,  $c_i = \text{const}$ , and  $f(u_1, \ldots, u_n) = A \cdot (u_1 \cdot \ldots \cdot u_n)^c$ .
  - Maximizing  $f \Leftrightarrow \text{maximizing } u_1 \cdot \ldots \cdot u_n \text{ (Nash's idea)}.$

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# 15. Cobb-Douglas Production Function

- We know the country's overall capital K and overall labor input L.
- $\bullet$  We want to estimate the country's production Y:

$$Y \approx f(K, L)$$
.

- Scale-invariance implies that  $Y = A \cdot K^{\alpha} \cdot L^{\beta}$ , for some  $\alpha$  and  $\beta$ .
- This is exactly the well-known Cobb-Douglas production function.
- Thus, the Cobb-Douglas formula can also be derived from natural symmetries.



• We want to estimate the trade volume  $t_{ij}$  between countries i, j based on GDPs  $g_i, g_j$ , and distance  $r_{ij}$ :

$$t_{ij} \approx f(g_i, g_j, r_{ij}).$$

- Additivity  $\Rightarrow f$  is linear in  $g_i$  and  $g_j$ :  $t_{ij} = g_i \cdot g_j \cdot H(r_{ij})$ .
- The formulas should not change if we simply change the unit for distance.
- This scale-invariance implies that  $H(r) = A \cdot r^c$ .
- This is exactly the well-known gravity model.
- The usual gravity model only takes into account the GDPs  $g_i$  and  $g_j$  of the two countries.
- If we take into account populations  $p_i, p_j$ , we get:

$$t_{ij} = \frac{G_{gg} \cdot g_i \cdot g_j + G_{gp} \cdot g_i \cdot p_j + G_{pg} \cdot p_i \cdot g_j + G_{pp} \cdot p_i \cdot p_j}{r_{ij}^c}.$$

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- We know the previous values  $X_{t-1}, X_{t-2}, \ldots$ , of an economic quantity X.
- We also know the values  $d_t$ ,  $d_{t-1}$ , ..., of an external quantity d that affects X.
- We want to predict  $X_t$ :  $X_t \approx f(X_{t-1}, X_{t-2}, \dots, d_t, d_{t-1}, \dots)$ .
- For additive X and d (e.g., GDP X and investment d), additivity implies linearity:

$$X_t \approx \sum_{i=1}^p \varphi_i \cdot X_{t-i} + \sum_{i=1}^b \eta_i \cdot d_{t-i}.$$

- In a nutshell, this is exactly the AutoRegressive-Moving-Average model with eXogenous inputs (ARMAX).
- Thus, this model can indeed be justified by the corresponding symmetries.

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