

# How to Explain Ubiquity of Constant Elasticity of Substitution (CES) Production and Utility Functions Without Explicitly Postulating CES

Olga Kosheleva<sup>1</sup>, Vladik Kreinovich<sup>1</sup>, and  
Thongchai Dumrongpokaphan<sup>2</sup>

<sup>1</sup>University of Texas at El Paso, El Paso, TX 79968, USA  
olgak@utep.edu, vladik@utep.edu

<sup>2</sup>Department of Mathematics, Faculty of Science  
Chiang Mai University, Thailand, tcd43@hotmail.com

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## 1. Outline

- The dependence of production on various factors is often described by CES functions.
- These functions are usually explained by postulating two requirements:
  - that the formulas should not change if we change a measuring unit, and
  - a less convincing CES requirement.
- In this paper, we show that the CES requirement can be replaced by a more convincing requirement:
  - that the combined effect of all the factors
  - should not depend on the order in which we combine these factors.

## 2. CES Production Functions and CES Utility Functions Are Ubiquitous

- Most observed data about production  $y$  is well described by the *CES production function*

$$y = \left( \sum_{i=1}^n a_i \cdot x_i^r \right)^{1/r} .$$

- Here  $x_i$  are the numerical measures of the factors that influence production, such as:
  - amount of capital,
  - amount of labor, etc.
- A similar formula describes how the person's utility  $y$  depends on different factors  $x_i$  such as:
  - amounts of different types of consumer goods,
  - utilities of other people, etc.

### 3. How This Ubiquity Is Explained Now

- The current explanation for the empirical success of CES function is based on two requirements.
- The first requirement is that the corresponding function  $y = f(x_1, \dots, x_n)$  is *homogeneous*:

$$f(\lambda \cdot x_1, \dots, \lambda \cdot x_n) = \lambda \cdot f(x_1, \dots, x_n).$$

- Meaning: we can describe different factors by using different monetary units.
- The results should not change if we replace the original unit by a one which is  $\lambda$  times smaller.
- After this replacement, the numerical value of each factor changes from  $x_i$  to  $\lambda \cdot x_i$  and  $y$  is replaced by  $\lambda \cdot y$ .
- So, we get exactly the above requirement.

## 4. Second Requirement

- The second requirement is that  $f(x_1, \dots, x_n)$  should provide *constant elasticity of substitution* (CES).
- The requirement is easier to explain for the case of two factors  $n = 2$ .
- In this case, this requirement deals with “substitution” situations in which:
  - we change  $x_1$  and then
  - change the original value  $x_2$  to the new value  $x_2(x_1)$
  - so that the overall production or utility remain the same.
- The corresponding substitution rate can then be calculated as  $s \stackrel{\text{def}}{=} \frac{dx_2}{dx_1}$ .

## 5. Second Requirement (cont-d)

- The substitution function  $x_2(x_1)$  is explicitly defined by the equation  $f(x_1, x_2(x_1)) = \text{const}$ , then

$$s = -\frac{f_{,1}(x_1, x_2)}{f_{,2}(x_1, x_2)}, \text{ where } f_{,i}(x_1, x_2) \stackrel{\text{def}}{=} \frac{\partial f}{\partial x_i}(x_1, x_2).$$

- The requirement is that:
  - for each percent of the change in ratio  $\frac{x_2}{x_1}$ ,
  - we get the same constant number of percents change in  $s$ :  $\frac{ds}{d\left(\frac{x_2}{x_1}\right)} = \text{const}$ .
- *Problem*: the CES condition is too mathematical to be convincing for economists.
- *We provide*: more convincing arguments.

## 6. Main Idea Behind a New Explanation

- In our explanation, we will use the fact that in most practical situations, we combine several factors.
- We can combine these factors in different order. For example:
  - we can first combine the effects of capital and labor into a single characteristic,
  - and then combine it with other factors.
- Alternatively:
  - we can first combine capital with other factors,
  - and only then combine the resulting combined factor with labor, etc.
- The result should not depend on the order in which we perform these combinations.
- We show that this idea implies the CES functions.

## 7. Derivation of the CES Functions from the Above Idea

- Let us denote a function that combines factors  $i$  and  $j$  into a single quantity  $x_{ij}$  by  $f_{i,j}(x_i, x_j)$ .
- Similarly, let's denote a function that combines  $x_{ij}$  and  $x_{kl}$  into a single quantity  $x_{ijkl}$  by  $f_{ij,kl}(x_{ij}, x_{kl})$ .
- In these terms, the requirement that the resulting values do not depend on the order means that

$$f_{12,34}(f_{1,2}(x_1, x_2), f_{3,4}(x_3, x_4)) = f_{13,24}(f_{1,3}(x_1, x_3), f_{2,4}(x_2, x_4)).$$

- In both production and utility situations, for each  $i$  and  $j$ ,  $f_{i,j}(x_i, x_j)$  is increasing in  $x_i$  and  $x_j$ .
- It is also reasonable to require that:
  - the function  $f_{i,j}(x_i, x_j)$  is continuous, and
  - when one of the factors tends to infinity, the result also tends to infinity.

## 8. Derivation (cont-d)

- Under these assumptions,  $f(a, b)$  is *invertible*:
  - for every  $a \in A$  and for every  $c \in C$ , there exists a unique value  $b \in B$  for which  $c = f(a, b)$ ;
  - for every  $b \in B$  and for every  $c \in C$ , there exists a unique value  $a \in A$  for which  $f(a, b) = c$ .
- It is known that:
  - for every set of invertible operations that satisfy the generalized associativity requirement,
  - there exists an Abelian group  $G$  and 1-1 mappings  $r_i : X_i \rightarrow G$ ,  $r_{ij} : X_{ij} \rightarrow G$  and  $r_X : X \rightarrow G$
  - for which, for all  $x_i \in X_i$  and  $x_{ij} \in X_{ij}$ , we have

$$f_{ij}(x_i, x_j) = r_{ij}^{-1}(g(r_i(x_i), r_j(x_j))) \text{ and}$$

$$f_{ij,kl}(x_{ij}, x_{kl}) = r_X^{-1}(g(r_{ij}(x_{ij}), r_{kl}(x_{kl}))).$$

## 9. Groups and Abelian Groups: Reminder

- A set  $G$  with an associative operation  $g(a, b)$  and a unit element  $e$  ( $g(a, e) = g(e, a) = a$ ) is called a *group*
  - if every element is invertible, i.e.,
  - if for every  $a$ , there exists an  $a'$  for which

$$g(a, a') = e.$$

- A group in which the operation  $g(a, b)$  is commutative is known as *Abelian*.

## 10. Discussion

- All continuous 1-D Abelian groups with order-preserving operations are isomorphic to  $(\mathbb{R}, +)$ .
- Here,  $(\mathbb{R}, +)$  is the additive group of real numbers, with

$$g(a, b) = a + b.$$

- Thus, we can conclude that all combining operations have the form

$$f_{ij}(x_i, x_j) = r_{ij}^{-1}(r_i(x_i) + r_j(x_j)).$$

- Equivalently,  $f_{ij}(x_i, x_j) = y$  means that

$$r_{ij}(y) = r_i(x_i) + r_j(x_j).$$

## 11. Let Us Use Homogeneity

- We will now prove that homogeneity leads exactly to the desired CES combinations.
- Homogeneity means that if  $r_{ij}(y) = r_i(x_i) + r_j(x_j)$ , then for every  $\lambda$ :  $r_{ij}(\lambda \cdot y) = r_i(\lambda \cdot x_i) + r_j(\lambda \cdot x_j)$ .
- For each  $x'_i = x_i + \Delta x_i$ , let us find  $x'_j = x_j + \Delta x_j$  for which  $r_i(x_i) + r_j(x_j)$  remains the same (thus, the combined value  $y$  remains the same):

$$r_i(x'_i) + r_j(x'_j) = r_i(x_i + \Delta x_i) + r_j(x_j + \Delta x_j) = r_i(x_i) + r_j(x_j).$$

- For small  $\Delta x_i$ ,  $\Delta x_j = k \cdot \Delta x_i + o(\Delta x_i)$  for some  $k$ .
- Here,  $r_i(x_i + \Delta x_i) = r_i(x_i) + r'_i(x_i) \cdot \Delta x_i + o(\Delta x_i)$ , where, as usual,  $f'$  denotes the derivative.
- Similarly,  $r_j(x_j + \Delta x_j) = r_j(x_j + k \cdot \Delta x_i + o(\Delta x_i)) =$   

$$r_j(x_j) + k \cdot r'_j(x_j) \cdot \Delta x_i + o(\Delta x_i).$$

## 12. Let Us Use Homogeneity (cont-d)

- Thus, the above condition takes the form

$$r_i(x_i) + r_j(x_j) + (r'_i(x_i) + k \cdot r'_j(x_j)) \cdot \Delta x_i + o(\Delta x_i) = r_i(x_i) + r_j(x_j).$$

- Thus,  $r'_i(x_i) + k \cdot r'_j(x_j) = 0$ , and  $k = -\frac{r'_i(x_i)}{r'_j(x_j)}$ .

- For re-scaled values, we similarly get  $k = -\frac{r'_i(\lambda \cdot x_i)}{r'_j(\lambda \cdot x_j)}$ ,

$$\text{so } \frac{r'_i(\lambda \cdot x_i)}{r'_i(x_i)} = \frac{r'_j(\lambda \cdot x_j)}{r'_j(x_j)}.$$

- The right-hand side does not depend on  $x_i$ , the left-hand side does not depend on  $x_j$ , so:

$$\frac{r'_i(\lambda \cdot x_i)}{r'_i(x_i)} = c(\lambda) \text{ for some } c(\lambda).$$

### 13. Let Us Use Homogeneity (cont-d)

- Thus, the derivative  $R_i(x_i) \stackrel{\text{def}}{=} r'_i(x_i)$  satisfies the functional equation:

$$R_i(\lambda \cdot x_i) = R_i(x_i) \cdot c(\lambda) \text{ for all } \lambda \text{ and } x_i.$$

- It is known that every continuous solution to this equation has the form  $r'_i(x_i) = R_i(x_i) = A_i \cdot x_i^{\alpha_i}$ .
- For differentiable functions, this can be proven if we differentiate both sides by  $\lambda$  and take  $\lambda = 1$ .

- Then, we get  $x_i \cdot \frac{dR_i}{dc_i} = c \cdot R_i$ .

- Separating variables, we get  $\frac{dR_i}{R_i} = c \cdot \frac{dx_i}{x_i}$ .

- Integration leads to  $\ln(R_i) = c \cdot \ln(x_i) + C_1$  and thus, to the desired formula  $r'_i(x_i) = A_i \cdot x_i^{\alpha_i}$ .

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## 14. Let Us Use Homogeneity (cont-d)

- Integrating the above expression for  $r'_i(x_i)$ , we get  $r_i(x_i) = a_i \cdot x_i^{\beta_i} + C_i$  and similarly,  $r_j(x_j) = a_j \cdot x_j^{\beta_j} + C_j$ .
- One can easily check that homogeneity implies that  $\beta_i = \beta_j$  and  $C_i + C_j = 0$ , so

$$r_i(x_i) + r_j(x_j) = a_i \cdot x_i^r + a_j \cdot x_j^r.$$

- By considering a similar substitution between  $x_i$  and  $y$ , we conclude that  $r_{ij}(y) = \text{const} \cdot y^r$ .
- So, we indeed get the desired formula

$$r_{ij}(x_i, x_j) = (a_i \cdot x_i^r + a_j \cdot x_j^r)^{1/r}.$$

- By using similar formulas to combine  $x_{ij}$  with  $x_k$ , etc., we get the desired CES combination function.

## 15. Possible Application to Copulas

- A 1-D probability distribution of a random variable  $X$  can be described by its cdf  $F_X(x) \stackrel{\text{def}}{=} \text{Prob}(X \leq x)$ .
- A 2-D distribution of a random vector  $(X, Y)$  can be similarly described by its 2-D cdf

$$F_{XY}(x, y) = \text{Prob}(X \leq x \ \& \ Y \leq y).$$

- It turns out that we can always describe  $F(x, y)$  as

$$F_{XY}(x, y) = C_{XY}(F_X(x), F_Y(y)) \text{ for some } C_{XY}(a, b).$$

- This function  $C_{XY}$  is called a *copula*.
- For a joint distribution of several random variables  $X, Y, \dots, Z$ , we can similarly write

$$F_{XY\dots Z}(x, y, \dots, z) \stackrel{\text{def}}{=} \text{Prob}(X \leq x \ \& \ Y \leq y \ \& \ \dots \ \& \ Z \leq z) = C_{XY\dots Z}(F_X(x), F_Y(y), \dots, F_Z(z)) \text{ for some } C_{XY\dots Z}.$$

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## 16. Copulas (cont-d)

- When we have many ( $n \gg 1$ ) random variables, then we need to describe a function of  $n$  variables.
- Even if we use two values for each variable, we get  $2^n$  combinations.
- For large  $n$  this is astronomically large.
- Thus, a reasonable idea is to approximate the multi-D distribution.
- A reasonable way to approximate is to use 2-D copulas.

## 17. Copulas (cont-d)

- For example, to describe a joint distribution of three variables  $X$ ,  $Y$ , and  $Z$ :
  - we first describe the joint distribution of  $X$  and  $Y$  as  $F_{XY}(x, y) = C_{XY}(F_X(x), F_Y(y))$ ,
  - and then use a copula  $C_{XY,Z}$  to combine it with  $F_Z(z)$ :  $F_{XYZ}(x, y, z) \approx C_{XY,Z}(F_{XY}(x, y), F_Z(z)) = C_{XY,Z}(C_{XY}(F_X(x), F_Y(y)), F_Z(z))$ .
- Such an approximation, when copulas are applied to one another like a vine, are known as *vine copulas*.
- It is reasonable to require that:
  - the result of the vine copula approximation
  - should not depend on the order in which we combine the variables.

## 18. Copulas (cont-d)

- In particular, for  $X$ ,  $Y$ ,  $Z$ , and  $T$ , we should get the same result in the following two situations:
  - if we first combine  $X$  with  $Y$ ,  $Z$  and  $T$ , and then combine the two results; or
  - if we first combine  $X$  with  $Z$ ,  $Y$  with  $T$ , and then combine the two results.
- Thus, we require that for all possible real numbers  $x$ ,  $y$ ,  $z$ , and  $t$ , we get

$$C_{XY,ZT}(C_{XY}(F_X(x), F_Y(y)), C_{ZT}(F_Z(z), F_T(t))) = \\ C_{XZ,YT}(C_{XZ}(F_X(x), F_Z(z)), C_{YT}(F_Y(y), F_T(t))).$$

- If we denote  $a = F_X(x)$ ,  $b = F_Y(y)$ ,  $c = F_Z(z)$ , and  $d = F_T(t)$ , we conclude that for every  $a$ ,  $b$ ,  $c$ , and  $d$ :

$$C_{XY,ZT}(C_{XY}(a, b), C_{ZT}(c, d)) = C_{XZ,YT}(C_{XZ}(a, c), C_{YT}(b, d)).$$

## 19. Copulas: Conclusion

- We have:

$$C_{XY,ZT}(C_{XY}(a,b), C_{ZT}(c,d)) = C_{XZ,YT}(C_{XZ}(a,c), C_{YT}(b,d)).$$

- This is exactly the above generalized associativity requirement; thus:
  - if we extend copulas to invertible operations,
  - then we can conclude that copulas can be *re-scaled to associative operations*  $\circ$ :

$$C(a,b) = f(g(a) \circ h(b)) \text{ for some } f, g, h.$$

## 20. Acknowledgments

This work was supported in part:

- by the National Science Foundation grants:
  - HRD-0734825 and HRD-1242122  
(Cyber-ShARE Center of Excellence) and
  - DUE-0926721,
- and by an award from the Prudential Foundation.

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