

# Why Best-Worst Method Works Well

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## 1. Formulation of the practical problem

- In many application areas, we rely on human estimates of different quantities.
- For example, when police investigates a crime, they rely on witnesses' estimates of the suspect's height and/or weight.
- In general:
  - we have  $n$  objects, and
  - for each object  $i$ ,  $i = 1, \dots, n$ , we want to know the corresponding value  $a_i$  of a quantity  $a$ .
- Estimates  $\tilde{a}_i$  of untrained people are usually not very accurate – and thus, not very helpful.
- What we humans are much better at is *comparing* different values.

## 2. Formulation of the practical problem (cont-d)

- For example:
  - if we see two people, especially if we see them side by side,
  - then we can conclude that one of them is, e.g., 20% taller than the other.
- Similarly:
  - an instructor may not be able to accurately predict how exactly each student will perform on a test, but
  - usually, instructors can predict who will do better and who will do worse, and how better and how worse.
- So, for some pairs  $(i, j)$ , we ask the user to estimate the ratio  $\frac{a_i}{a_j}$  of the corresponding values.
- Based on these estimates, we want to reconstruct the values of the desired quantities.

### 3. Comment

- To get more accurate estimates, we can do two things.
- We can ask the same person several times to compare the same pairs of objects.
- Then, for each pair of objects, we get the average of the resulting estimate.
- We can also ask several persons and get an average of their estimates.
- This way of getting a more accurate estimate is known as the paradigm of crowd wisdom.

## 4. Practical limitation

- In general, the more information we have, the more accurate the resulting estimate.
- From this viewpoint, the more questions we ask about different pairs, the better.
- However, as the number of objects increases, the number of pairs increases quadratically, as  $\frac{n \cdot (n - 1)}{2} \sim n^2$ .
- For large  $n$ , it becomes un-realistic to ask questions about all the pairs.
- With such possibility in mind, it is necessary to ask the smallest possible number of questions.
- A natural idea is:
  - to select one of the objects  $i_0$ , and
  - to only ask for ratios between this object and all other objects.

## 5. Empirical fact and what we do in this talk

- It has been empirically shown that to get the most accurate estimates, we need:
  - either to compare all the quantities with the smallest one,
  - or to compare all the quantities with the largest one.
- This is known as the *best-worst method*.
- In this talk, we provide a theoretical explanation for this empirical result.

## 6. What we mean by reconstructing the values $a_i$

- In order to formulate the problem in precise terms, let us first clarify what we mean by reconstructing the values  $a_i$ .
- Of course, if we only know the ratios, we cannot uniquely determine the actual values.
- Indeed:
  - if we multiply all the values  $a_i$  by the same constant  $c$ ,
  - then the ratios remain the same, while
  - the numerical values change.
- To avoid this non-uniqueness, a natural idea is to select some object  $i_0$  for which we simply take  $a_{i_0}^{\text{new}} \stackrel{\text{def}}{=} \tilde{a}_{i_0}$ .
- This means, in effect, that we replace the original measuring unit with a new one, which is  $\frac{\tilde{a}_{i_0}}{a_{i_0}}$  times smaller than the original measuring unit.

## 7. What we mean by reconstructing the values $a_i$ (cont-d)

- In terms of this unit, the new values  $a_i^{\text{new}}$  of the desired quantity take the form

$$a_i^{\text{new}} = a_i \cdot \frac{\tilde{a}_{i_0}}{a_{i_0}}.$$

- Since we multiply all the values of the quantity by the same constant  $c = \frac{a_{i_0}^{\text{new}}}{a_{i_0}}$ , the ratios remain the same:

$$\frac{a_i^{\text{new}}}{a_j^{\text{new}}} = \frac{a_i}{a_j}.$$

- A natural question is: which object  $i_0$  should we select?



## 8. Once we selected $i_0$ , how can we reconstruct the values $a_i$ ?

- If our estimates of the ratios were exact, then, in principle, by comparing all the objects with the selected object  $i_0$ , we could get the exact values of all the quantities  $a_i$ :
  - either as  $a_i = \frac{a_i}{a_{i_0}} \cdot a_{i_0}$
  - or alternatively, as  $a_i = \left( \frac{a_{i_0}}{a_i} \right)^{-1} \cdot a_{i_0}$ .
- In practice, we do not know the exact ratios  $\frac{a_i}{a_j}$ , we only know the estimates  $w_{ij}$  for these ratios:  $w_{ij} \approx \frac{a_i}{a_j}$ .
- So, by using these estimates instead of the actual ratios, we can provide estimates  $\tilde{a}_i$  for the desired quantity by using:
  - either the formula  $\tilde{a}_i = \tilde{a}_{i_0} \cdot w_{ii_0}$ ,
  - or, alternatively, the formula  $\tilde{a}_i = \tilde{a}_{i_0} \cdot w_{i_0i}^{-1}$ .

## 9. But is there a difference between these two approaches?

- At first glance, it may look like it does not matter what method we use.
- Indeed, the estimated ratios  $\frac{a_i}{a_{i_0}}$  and  $\frac{a_{i_0}}{a_i}$  are simply inverses to each other.
- So a consistent person should select estimates which are inverses as well, i.e., estimates for which

$$w_{ii_0} = \frac{1}{w_{i_0i}}.$$

- However, it is well known that people are not perfectly consistent.
- So, in general, these two estimates will lead to results:
  - which are not exactly mutually reverse and
  - which, thus, may lead to different estimates for the values  $a_i$  of the desired quantity.

## 10. Need to take uncertainty into account

- In practice, as we have mentioned, we can only estimate the ratios with some accuracy.
- Let us denote the accuracy with which we estimate the ratios by  $\varepsilon$ .
- This can be the mean squared value of the difference between the actual ratio  $\frac{a_i}{a_j}$  and our estimate  $w_{ij}$ .
- This corresponds, e.g., to the probabilistic approach to uncertainty.
- This can also be the largest possible absolute value of this difference

$$\left| \frac{a_i}{a_j} - w_{ij} \right|.$$

## 11. How shall we compare different selections

- The ratios are only known with some inaccuracy.
- So, the resulting estimates of  $a_i$  are also inaccurate, i.e., they contain, in general, approximation error.
- In this talk, we will use two ways to compare the accuracy of different approaches:
  - by comparing the worst-case approximation error and
  - by comparing the mean squared approximation error.
- Now, we are ready to formulate the corresponding problem in precise terms.

## 12. Case When Experts Estimate the Ratios $a_i/a_{i_0}$

- Let us first consider the case when we ask experts to provide estimates  $w_{ii_0}$  for the ratios

$$\frac{a_i}{a_{i_0}}.$$

- In this case, we estimate  $a_i$  as  $w_{ii_0} \cdot \tilde{a}_{i_0}$ .
- We have denoted the accuracy of estimating the ratio  $w_{ii_0}$  by  $\varepsilon$ .
- Let us analyze how this affects the accuracy of estimating  $a_i$ .
- For this purpose, let us denote the approximation error of approximating any quantity  $x$  with its approximate value  $\tilde{x}$  by  $\Delta x \stackrel{\text{def}}{=} \tilde{x} - x$ .
- For  $a_i$ , the exact value – in the new measuring unit – is

$$a_i = \frac{a_i}{a_{i_0}} \cdot \tilde{a}_{i_0}.$$

- Our estimate of this value is equal to  $\tilde{a}_i = w_{ii_0} \cdot \tilde{a}_{i_0}$ .

### 13. Case When Experts Estimate the Ratios $a_i/a_{i_0}$ (cont-d)

- Thus, the approximation error  $\Delta a_i \stackrel{\text{def}}{=} \tilde{a}_i - a_i$  is equal to

$$\Delta a_i = \left( w_{ii_0} - \frac{a_i}{a_{i_0}} \right) \cdot \tilde{a}_{i_0} = \Delta w_{ii_0} \cdot \tilde{a}_{i_0}.$$

- Here we denoted  $\Delta w_{ii_0} \stackrel{\text{def}}{=} w_{ii_0} - \frac{a_i}{a_{i_0}}$ .
- So, the desired approximation error  $\Delta a_i$  of estimating  $a_i$  is obtained:
  - from the approximation error  $\Delta w_{ii_0}$  of estimating the corresponding ratio
  - by multiplying it by  $\tilde{a}_{i_0}$ .

## 14. Case When Experts Estimate the Ratios $a_i/a_{i_0}$ (cont-d)

- Thus:
  - whether we talk about the accuracy as the mean squared approximation error or the largest possible approximation error,
  - the accuracy  $\delta_i$  with which we estimate  $a_i$  can be obtained
    - \* from the accuracy  $\varepsilon$  of estimating  $w_{ii_0}$
    - \* by multiplying it by the same the same number  $\tilde{a}_{i_0}$ :

$$\delta_i = \varepsilon \cdot \tilde{a}_{i_0}.$$

## 15. Worst-case approach

- In the worst-case approach, we minimize the worst-case approximation error, i.e., we minimize the quantity

$$\delta \stackrel{\text{def}}{=} \max_{i \neq i_0} \delta_i = \varepsilon \cdot \tilde{a}_{i_0}.$$

- Thus, to minimize this approximation error, we need to select, as the reference object  $i_0$ , the object with the *smallest* possible value of  $a_i$ .
- This explains one of the choices that turned out to be empirically successful.



## 16. Mean-squared approach

- In the mean-squared approach, we minimize the mean-squared approximation error, i.e., we minimize the quantity

$$\delta \stackrel{\text{def}}{=} \sqrt{\frac{1}{n-1} \cdot \sum_{i \neq i_0} \delta_i^2} = \sqrt{\frac{1}{n-1} \cdot \sum_{i \neq i_0} (\varepsilon \cdot \tilde{a}_{i_0})^2} = \varepsilon \cdot \tilde{a}_{i_0}.$$

- This is the exact same expression as in the worst-case approach.
- So, to minimize this approximation error:
  - we also need to select, as the reference object  $i_0$ ,
  - the object with the *smallest* possible value of  $a_i$ .
- This is exactly one of the choices that turned out to be empirically successful.

## 17. Case When Experts Estimate the Ratios $a_{i_0}/a_i$

- Let us now consider the case when we ask experts to provide estimates  $w_{i_0 i}$  for the ratios  $\frac{a_{i_0}}{a_i}$ .
- In this case, we estimate  $a_i$  as  $w_{i_0 i}^{-1} \cdot \tilde{a}_{i_0}$ .
- We have denoted the accuracy of estimating the ratio  $w_{i_0 i}$  by  $\varepsilon$ .
- Let us analyze how this affect the accuracy of estimating  $a_i$ .
- In general, suppose that we approximate a quantity  $x$  by a value  $\tilde{x}$ , with approximation error  $\Delta x \stackrel{\text{def}}{=} \tilde{x} - x$ .
- Then, we have  $x = \tilde{x} - \Delta x$ .
- We use this estimate to estimate the value  $y = f(x)$  for a given function  $f(x)$ .
- In this case, our estimate  $\tilde{y}$  for  $y$  is obtained by plugging in the approximate value  $\tilde{x}$  into the formula  $y = f(x)$ , i.e.,  $\tilde{y} = f(\tilde{x})$ .

## 18. Case When Experts Estimate the Ratios $a_{i_0}/a_i$ (cont-d)

- Thus, the approximation error  $\Delta y$  of estimating  $y$  is equal to

$$\Delta y = \tilde{y} - y = f(\tilde{x}) - f(x) = f(\tilde{x}) - f(\tilde{x} - \Delta x).$$

- Approximation errors are usually small.
- So, the terms which are quadratic or higher order in terms of these errors can be safely ignored.
- For example, for the accuracy of 20%, the square is 4% which is much smaller.
- So, we expand the right-hand side of the above expression for  $\Delta y$  in Taylor series and safely ignore quadratic and higher order terms.
- This leaves only linear terms in this expansion.

## 19. Case When Experts Estimate the Ratios $a_{i_0}/a_i$ (cont-d)

- As a result, we get  $\Delta y = f'(\tilde{x}) \cdot \Delta x$ ; here  $f'(x)$ , as usual, means the derivative.
  - Whether we look for the largest possible absolute value of  $\Delta y$  or for its mean-squared value,
  - this value can be obtained by multiplying the accuracy of approximating  $x$  by  $|f'(x)|$ .
- In our case, we have  $x = w_{i_0 i}$  and  $f(x) = x^{-1} \cdot \tilde{a}_{i_0}$ , thus

$$f'(x) = -x^{-2} \cdot \tilde{a}_{i_0}.$$

- So, the accuracy  $\delta_i$  with which we approximate  $a_i$  is equal to

$$\delta_i = w_{i_0 i}^{-2} \cdot \tilde{a}_{i_0} \cdot \varepsilon.$$

- Here,  $w_{i_0 i} \approx \frac{a_{i_0}}{a_i} \approx \frac{\tilde{a}_{i_0}}{\tilde{a}_i}$ , so  $w_{i_0 i}^{-2} \approx \left(\frac{\tilde{a}_{i_0}}{\tilde{a}_i}\right)^{-2} = \frac{(\tilde{a}_i)^2}{(\tilde{a}_{i_0})^2}$ ,

$$\delta_i \approx \frac{(\tilde{a}_i)^2}{(\tilde{a}_{i_0})^2} \cdot \tilde{a}_{i_0} \cdot \varepsilon = \frac{(\tilde{a}_i)^2}{\tilde{a}_{i_0}} \cdot \varepsilon = (\tilde{a}_i)^2 \cdot \frac{1}{\tilde{a}_{i_0}} \cdot \varepsilon.$$

## 20. Worst-case approach

- In the worst-case approach, we minimize the worst-case approximation error, i.e., we minimize the quantity

$$\delta \stackrel{\text{def}}{=} \max_i \delta_i = \max_{i \neq i_0} (\tilde{a}_i)^2 \cdot \frac{1}{\tilde{a}_{i_0}} \cdot \varepsilon.$$

- Thus, to minimize this approximation error, we need to select, as the reference object  $i_0$ , the object with the *largest* possible value of  $a_i$ .
- This explains another of the two choices that turned out to be empirically successful.

## 21. Mean-squared approach

- In the mean-squared approach, we minimize the mean-squared approximation error, i.e., we minimize the quantity

$$\delta \stackrel{\text{def}}{=} \sqrt{\frac{1}{n-1} \cdot \sum_{i \neq i_0} (\tilde{a}_i)^4} \cdot \frac{1}{\tilde{a}_{i_0}} \cdot \varepsilon.$$

- To minimize this approximation error, we also need to select, as the reference object  $i_0$ , the object with the *largest* possible value of  $a_i$ .
- This is exactly one of the choices that turned out to be empirically successful.

## 22. Conclusions

- To accurately estimate the values of a quantity based on expert estimates, it is important to take into account that:
  - experts estimate the ratios of different values much more accurately
  - than they estimate the values themselves.
- It is therefore advisable to select one object, and to ask the expert to compare all other objects with the selected one.
- Empirical analysis shows that to achieve the best accuracy, we should select, as the reference object:
  - either the “best” object – i.e., the object with the largest value of the quantity of interest,
  - or the “worst” object, i.e., the object with the smallest value of this quantity.
- In this talk, we have provided a theoretical explanation for this empirical fact.

## 23. Acknowledgments

- This work was supported in part by the National Science Foundation grants:
  - 1623190 (A Model of Change for Preparing a New Generation for Professional Practice in Computer Science), and
  - HRD-1834620 and HRD-2034030 (CAHSI Includes).
- It was also supported by the AT&T Fellowship in Information Technology.
- It was also supported by the program of the development of the Scientific-Educational Mathematical Center of Volga Federal District No. 075-02-2020-1478.